

# 2025

wellabe®

Medico®  
A Wellabe Company

## MEDICO INVITATIONAL EXPERIENCE

# Barcelona

Spain



CASA BATLLÓ

### FMO Invitational

- Qualification period is Jan. 1, 2024 through Dec. 31, 2024
- Invitations will be based on annualized taken premium

### Two Ways to Qualify:

1. \$1,500,000 of total taken premium across all products, with a minimum of 50% underwritten mix
2. \$500,000 of ancillary total taken premium



PARK GUÉLL

BARCELONA,  
ARC DE TRIOMPH



See back for details.

## 2025 Medico sales conference rules

1. Qualifier and one adult guest are eligible to receive an invitation. All attendees must be 21 years or older.
2. Qualification period: Applications must be dated between Jan. 1, 2024, and Dec. 31, 2024.
3. Qualifying plans must be issued no later than Feb. 1, 2025.
4. All Medico\* products are eligible.
5. All Medico product conversions/replacements are excluded from this program.
6. To qualify with Medicare Supplement, FMOs, must have \$1,500,000 of total taken premium across all products, with a minimum of 50% underwritten mix in 2024.
7. To qualify with ancillary, FMOs must have \$500,000 of ancillary total taken premium in 2024 (all products except Medicare Supplement).
8. The value of the experience will be reported as income to the award in accordance with the rules and regulations of the Internal Revenue Service. To the extent that the value of any award will be included in the recipient's income, the recipient will be responsible for any taxes due. Agents may wish to consult a tax professional as to how this may affect them.
9. The experience is not transferable, nor can it be rescheduled or substituted or redeemable for cash payment.
10. This experience is limited to 30 qualifiers who accept the invitation. If qualifiers exceed the maximum available, Wellabe gets final determination on who receives the invitations. Maximum of 5 invitations per FMO.
11. Attendees are required to attend all sponsored functions and/or events.
12. Each experience includes: round-trip coach air transportation from designated gateway cities to Medico Experience destination on group program dates for two people; room and board accommodations (based on double occupancy); transfers on group travel dates; hosted group events that may include breakfasts, lunches, receptions, and/or dinners; and group activities.
13. Agents must remain in good standing and be actively contracted with Medico at time of the experience.
14. By participating in this program, agents agree to release and hold harmless Medico, its affiliates, owners, employees, officers, directors and agents from any and all liability for any injury, loss or damage of any kind arising from or in connection with award eligibility or participation. This release shall include actual, special, incidental, consequential or punitive damages connected in any way with eligibility and participation in this program.
15. The laws of the state of Iowa shall govern the rules related to this award program. Participants consent to the resolution of any disputes solely through the alternative dispute resolution procedures outlined in any agent or distributor agreement that may be in place between the agent and Medico Insurance Company, Medico Corp Life Insurance Company, or Medico Life and Health Insurance Company.
16. Medico Insurance Company, Medico Corp Life Insurance Company, and Medico Life and Health Insurance Company further reserve the right to make any final adjustments to incentive amounts previously paid, based upon policy activity, such as cancellations, that would have made the policies ineligible. All incentive decisions made by Medico are final. This bonus is nontransferable.
17. Medico makes final determination on bonus program eligibility and reserves the right to discontinue or amend this incentive program at any time.



SAGRADA FAMILIA CATHEDRAL

\* Includes Medicare Supplement plans underwritten by Medico Insurance Company, Medico Corp Life Insurance Company, Medico Life and Health Insurance Company.

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